



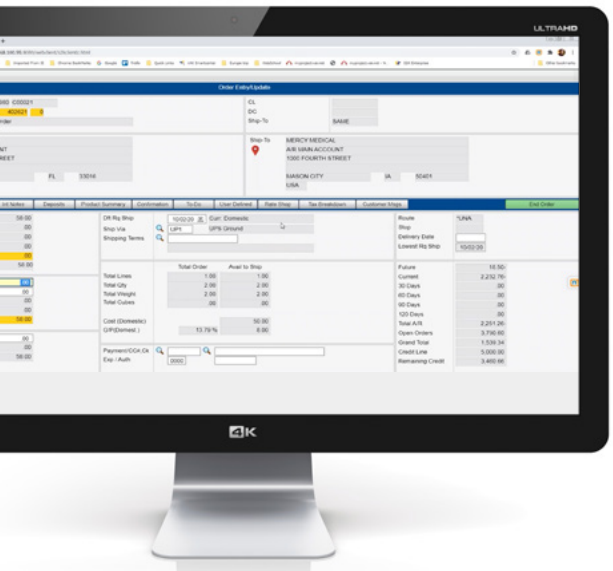
FOR VAI S2K USERS
Single System Shipping with Any Parcel or LTL Carrier via Varsity

Learn how the #1 shipping software solution for IBM provides VAI S2K customers a powerful tool for package logistics.

For over a decade, Varsity has been a leading provider of multi-carrier transportation management systems for manufacturers, distributors, retailers and pharmaceutical companies. Now, companies using VAI S2K can benefit from a convenient, pre-built integration for customers requiring outbound shipping services for 100 or more packages a day. As VAI's selected shipping software partner, S2K customers can now utilize a single system to ship with any parcel or LTL carrier.

Read on to learn how these two technologies work together to optimize your ERP and shipping processes.

Varsity and VAI S2K at a glance



ORDER ENTRY
Carrier selection and rate quoting for parcel, LTL & FTL

ORDER VERIFICATION
Carrier selection and rate quoting for parcel, LTL & FTL, Shipping execution, label and BOL generation for outbound shipments

CUSTOMER SERVICE
Order Inquiry includes detailed shipment information including online tracking information from carriers

CUSTOMER MAINTENANCE
Automated address validation, standardization to residential/commercial classification

VAI S2K CUSTOMERS USING VARSITY SHIPPING SOFTWARE



Lawn Equipment Parts Co. (LEPCO)



Waytek

Key Benefits of Varsity integration

Business Rule Automations

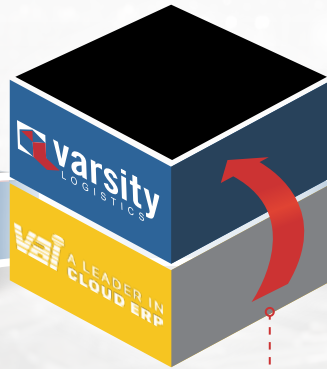
Carrier selection based on business rules

Unified Platform

Allows multi-carrier shipping from within S2K (Parcel and LTL)

Real-time Cost Calculations

Ability to calculate freight expense and transit time prior to shipping, across multiple carriers allowing customers to quote freight expense during order entry, shopping cart, shipping, etc.



Expanded Visibility

Detailed shipment information provides enhanced visibility of shipment status to S2K users and customers

Verified Integration

Proven, pre-written integration between Varsity and S2K

Enhanced Accuracy

Increased accuracy by using shipping address validation and classification when maintaining address information within VAI

How Varsity integrates with VAI S2K

Information is passed between S2K and Varsity applications using native iSeries API calls. Varsity applications and databases reside on the same platform allowing direct access by all S2K applications and users.

As a medical device manufacturer, our ability to fulfill customer demand at the time of need is critical. With Varsity and their integration into S2K, we were able to remove time-consuming bottlenecks on our fulfillment operations, which enabled us to increase capacity and streamline order flow out to customers. This became super clear during the demanding times at the height of the Covid-19 pandemic.

Nick Selvaggio, Director of IT, American Diagnostic Corporation



Ready to talk shipping? Contact Varsity.

As a leading shipping solution, VAI S2K users can optimize their shipping processes by taking advantage of VAI and Varsity's partnership.

For more information regarding the Varsity parcel and LTL shipping suite, contact Varsity sales at (650) 392-7979 or sales@varsitynet.com.



varsitylogistics.com

Learn more **650.392.7979**
or sales@varsitynet.com