

# Varsity Logistics

## *Integrated Parcel and Freight Shipping Solutions for the IBM i*

Improve your shipping efficiency, eliminate manual errors, and reduce shipping costs for parcel, truckload and LTL deliveries. Varsity Logistics integrates easily with all IBM i-based ERP, warehouse management, and order entry systems for better customer service and seamless supply chain management.

### Varsity's Modular Software Suite

Varsity ShipSoft-Parcel™ and ShipSoft-Freight™ support a wide array of shipping needs—from companies with single carrier domestic shipments to multi-site organizations that ship globally through multiple parcel, LTL, truckload, and rail carriers. With Varsity, purchase only the functionality your business requires. When both parcel and freight shipping are needed, Varsity ShipSoft-Parcel and ShipSoft-Freight integrate for centralized shipping management.

### Varsity Logistics Software Modules



#### Comprehensive Transportation Functionality

#### Parcel Shipping

- ◆ Packing
- ◆ Rate shopping
- ◆ Bill As/Ship As
- ◆ Special charges
- ◆ Compliance label printing
- ◆ Export documents
- ◆ HAZMAT compliance
- ◆ Consolidation
- ◆ Electronic manifesting
- ◆ Track and trace
- ◆ Auditing
- ◆ Rate updates

#### Freight Shipping

- ◆ Routing guide management
- ◆ Advanced carrier selection
- ◆ Pre-shipment planning
- ◆ LTL, truckload, rail rating
- ◆ Bill of Lading
- ◆ Auditing
- ◆ Tariff management

#### Carrier Compliance

- ◆ UPS
- ◆ FedEx
- ◆ DHL
- ◆ OnTrac
- ◆ Purolator
- ◆ USPS
- ◆ Canada Post
- ◆ Over 350 LTL tariffs
- ◆ Generic carriers

### Parcel Shipping with Varsity

*ShipSoft-Parcel* automates the entire small package shipping process for domestic and international shipments. It manages the selection of carriers, optimizes shipment pricing, and ensures label and manifesting compliance for major parcel carriers, including DHL, FedEx, UPS, and the US and Canadian postal services. *ShipSoft-Parcel* enables hundredweight consolidation, document generation, and shipping history reports. It also acts as the controlling application for all other Varsity software modules.

### Additional Parcel Modules Expand Functionality

- ◆ *ShipTalk* electronically links to parcel carriers for up-to-the-minute order status, minimizes late deliveries, and enables efficient supply chain management through pipeline visibility and email alerts messaging.
- ◆ *ShipPack* captures item-level detail during the packing process and reconciles packed items against the pick ticket. *ShipPack* allows shippers to easily conform to consignee requirements, quickly verify accuracy of shipments, and avoid routing guide penalties for non-compliance.

For more information or to arrange a demo, visit [www.varsitylogistics.com](http://www.varsitylogistics.com)



## Standard ERP Interfaces

- ◆ Assist Cornerstone
- ◆ CommercialWare
- ◆ CSI OrderPower!
- ◆ DST
- ◆ Exeter
- ◆ Friedman Frontier
- ◆ HarrisData
- ◆ IBS
- ◆ Infor A+
- ◆ Infor Style 21
- ◆ Infor SSA/BPCS
- ◆ Infor XA
- ◆ Oracle JD Edwards
- ◆ SAP
- ◆ Solarsoft
- ◆ VAI
- ◆ Xperia

Custom Interfaces Available

## What Our Customers Say

"Our Customer Service department has access to real-time shipping status and a more fluid shipping process...The system can easily handle 5,000 packages a day if we need it to. It is nice to know that Varsity will be there when we need them."

*Dave Barber*  
Director of Information  
Allen-Edmonds Shoe Corporation

"With the best System i shipping solution on the market, smart, professional, and proactive staff, and exceptional services and support after the sale, we not only got everything we needed, but also everything we wanted with Varsity."

*Chuck Wright*  
VP of Operations  
Roland U.S.

"Our company had a very complex implementation which included LTL, UPS, HAZMAT, and an ERP interface. Varsity's outstanding Services team stepped up and delivered, enabling us to meet tight 'go live' deadlines."

*Michael Phenev*  
IT Manager  
Covidien Healthcare

- ◆ *ShipSelect* optimizes carrier selection by using automated selection criteria such as transit time, carrier preference, cost, mode, performance, and carrier service types.
- ◆ *ShipAudit* reconciles actual carrier invoices against anticipated costs preventing the payment of overcharges, duplicate bills, or invalid charges. This automation eliminates third-party audit and administrative expense.
- ◆ *SpeedWeigh™* allows shippers to automatically retrieve package weight from the shipping scale, eliminates the need for an additional *get-weight* barcode scan or manual entry of package weight, and combines package weight with destination, package dimensions, service type, and carrier rates to determine shipment costs.

## Freight Shipping with Varsity

*ShipSoft-Freight* automates the weigh, rate, and label functions for LTL, truckload, and rail shipments domestically—or to Canada and Mexico—enabling customers to select the optimal mode and carrier. *ShipSoft-Freight* generates pro/tracking numbers and supports the generation of Bills of Lading (including VICS) and LTL labels. For those with more complicated shipping rules, *ShipSoft-Freight* manages complex moves, including multi-stop and cross-border deliveries.

## Additional Freight Modules Expand Functionality

- ◆ *FreightPlan* automates the pre-shipment load planning process for inbound and outbound freight and ensures the most effective route is selected. Dynamic load building, order consolidation, shipping plan production, online review, and acceptance improve shipment planning.
- ◆ *FreightAudit* provides automatic freight bill processing and audit capabilities for LTL, truckload, and rail shipments. The software audits hard copy and EDI freight bills from carriers, enables self-invoicing, supports freight cost allocation and accrual reporting, and provides historical reporting.

## Additional Modules for Parcel and/or Freight Shippers

- ◆ *ShipSelect* optimizes carrier selection by using automated selection criteria such as transit time, carrier preference, cost, mode, performance, and carrier service types.
- ◆ *ShipOptimizer* identifies the ideal containerization process and the actual rates at the time of order entry or online, accurately predicting shipping costs and, if applicable, the number of shipments needed, prior to processing the order.
- ◆ *TransData* [please provide info]

## Seamless Integration to Core Business Functions

To save IT costs and simplify implementation, Varsity offers standard interfaces to most major ERP, WMS, and order entry systems running on IBM i. To maintain ongoing compatibility, these pre-built interfaces are supported under Varsity's standard maintenance agreement. Varsity's flexible architecture also enables the rapid and cost-effective development of custom interfaces.

## Customer Focus

Varsity's commitment to customer satisfaction is part of our culture. Varsity provides fast, personal and accurate, around-the-clock **customer support** through our team of technical support reps ready to respond to maintenance, operational, or setup questions whenever the need arises.

Varsity's **Professional Services** team offers best-in-class implementation and integration consulting, in addition to software customization and training, to ensure customers get up and running quickly and cost effectively. Our successful implementation methodology has been put to the test at over 1,500 Varsity shipping sites.

Strict adherence to **carrier compliance** drives Varsity's high customer satisfaction levels. We implement the most timely rate updates and critical compliance changes to labels, manifests, service types, and value-added services, and maintain compliance with all major carriers.

For more information or to arrange a demo, visit [www.varsitylogistics.com](http://www.varsitylogistics.com)